

INVITATION

to participate in a

**Business delegation from the Republic of Turkey to Germany
14th – 18th December 2009 – Berlin / Germany**

**in the framework of the “Energy Efficiency Export Initiative”
on behalf of the German Federal Ministry of Economics and Technology**

NUMOV is organizing the visit of a business delegation from the Republic of Turkey to Germany (Berlin in the framework of the Energy Efficiency Export Initiative on behalf of the German Federal Ministry of Economics and Technology).

We would like to invite you and your company to take part in the delegation. Please find attached the preliminary programme of the delegation visit and the application form for participation.

We would like to draw your attention to the specially organized visits of German companies located in Berlin. The Economic Forum TURKEY will provide an excellent opportunity to establish new business contacts with German companies.

**All organisational expenses will be covered by the German side.
Participants will only have to cover accommodation and flight expenses.**

In case of interest, we would kindly ask you to fill in the application form and provide a brief description of your company's activities which will then be published in the delegation brochure.

It is also possible to join the programme of the delegation partly.

For further information about the trip please contact: numov@numov.de

Please also visit: www.numov.de

Kind regards,



Helene Rang, CEO

Business Delegation from the Republic of Turkey to Germany

in the framework of the Energy Efficiency Export Initiative
on behalf of the German Federal Ministry of Economics and Technology
December 14th – 18th, 2009 in Berlin

Preliminary Programme

Monday 14th December 2009

Arrival at Berlin

07.00 p.m. Joint Dinner

Tuesday 15th December 2009

09.00 a.m. Welcome Address and Briefing of the Turkish Delegation at the Hotel

10.00 a.m. Visit of the Company Siemens AG*

12.00 p.m. Lunch

01.30 p.m. Visit of the Company EnBW Energie Baden-Württemberg AG*

03.30 p.m. Visit of the Company Vattenfall Europe*

05.30 p.m. Transfer to the Hotel

07.30 p.m. Joint Dinner

Wednesday 16th December 2009

Economic Forum TURKEY

with German Companies, Economic and Technical Professionals,
as well as Administrative and Research Experts

09.30 a.m. Registration

10.00 a.m. **Welcome Address**
H.E. Ahmet Ali Acet, Ambassador of the Republic of Turkey to Germany*

10.10 a.m. **Welcome Address and Introduction**
Peter Dingens, Ambassador ret. and Member of the Advisory Board of NUMOV

10.20 a.m. **Energy Efficiency Export Initiative – a service to promote energy efficiency
“made in Germany”**
Susanne Lein, Coordination Office Energy Efficiency Export Initiative

- 10.40 a.m. **The Development of Turkish Foreign Trade**
M. Murat Göğüş, Commercial Counsellor, Embassy of the Turkish Republic to Germany*
- 11.00 a.m. **Presence of German Companies in Turkey
– Market Entry and Business Expansion in Turkey**
Prime Ministry of the Republic of Turkey – Investment Support and Promotion (ISPAT)*
- 11.20 a.m. **The Turkish Energy Sector and
Opportunities of Cooperation Between Turkey and Germany**
German Energy Agency (dena)*
- 11.40 a.m. Question and Answer Session
- 11.50 a.m. Coffee Break
- 12.20 p.m. **Technological Research in Energy Efficiency**
Fraunhofer ISI - Institut für System- und Innovationsforschung*
- 12.40 p.m. **Energy Efficiency in Industry & Commerce
– Saving with Cross-Sectional Technology**
- 01.00 p.m. **Project finance in Turkey**
- 01.20 p.m. Question and Answer Session
- 01.30 p.m. **Introduction of the Members of the Delegation**
- 02.00 p.m. Lunch Break
- 03.00 p.m. **Bilateral Business Talks
between the Members of the Turkish Delegation and the German Companies**
- 06.00 p.m. End of the Economic Forum TURKEY

Thursday 17th December 2009

- 09.30 a.m. Visit to the German Federal Ministry of Economics and Technology*
- 11.30 a.m. Visit to the German Federal Ministry for the Environment Nature Conservation
and Nuclear Safety*
- 01.00 p.m. Lunch Break
- 02.00 p.m. Visit to the German Energy Agency (dena)*
- 03.30 p.m. Time at free Disposal

Friday 18th December 2009

Departure of the Business Delegation

Registration:

Delegation from the Republic of Turkey

in the framework of the “Energy Efficiency Export Initiative”
on behalf of the German Federal Ministry of Economics and Technology
from December 14th – 18th, 2009 in Berlin/Germany

Please reply to: NUMOV / German Near and Middle East Association,
Jägerstr. 63 A / D, 10117 Berlin, Germany

FAX: +49 30 – 206410-10

Email: numov@numov.de
for further questions please contact: Phone: +49 30 – 206410-0

I/We will take part in the delegation trip to Germany.

Company: _____

Name and position of delegate: _____

Address: _____

Tel.: _____ Mobile: _____

Fax: _____ email: _____

All organisation-expenses according to the program, in particular the contact and cooperation forum as well as the delegation brochure, will be covered by the German Federal Ministry of Economics and Technology. Only Flight and Hotel will be covered by the participants directly.

After your registration you will receive with your confirmation further information, including hotel recommendations etc.

Date: _____

Signature

Information about your Company:

Please reply to FAX: +49 30 – 206410-10 or email: numov@numov.de

Date of establishment: _____

Number of employees: _____

Sales turnover in 2008 (optional): _____

Type of activity:

Manufacturing

Trading

Sub-contracting

Service provision

Other; please explain: _____

Primary line of business (products / services, product application): _____

Experience in trading and cooperation with Germany?

No

Yes. Previous experiences: _____

Type of cooperation requested by your company / organisation:

Importing

Exporting

Joint venture

Transfer of technological know-how

Other; please explain: _____

Please also provide a brief description of your company's / organisation's activities and the reasons for participation in the delegation trip (no more than 150 words) on a separate page.